"Respecting Diversity, Preserving Dignity"

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Township Manager - Robert Corrales Township Clerk - Mary Lou Bergh

To: Mayor & Council

Alexander P. Davidson, CPA, RMA, CMFO, QPA, CFE From:

Chief Financial Officer

Recommendation of Award for ISGC Concession Re:

Date: April 28, 2023

On February 8, 2023 the Township Mayor and Council authorized the Finance Department to solicit proposals for the Golf Course and Driving Range Concession through a competitive contracting process, pursuant to NJSA 40A:11-4.1 et seq. The RFP was advertised on March 14, 2023 with a pre-bid meeting held on March 29, 2023. Proposals were due and publically opened on April 26, 2023. One proposal was submitted from Marco's Restaurant Inc. with no over vendors submitting a proposal.

The proposal was reviewed by the reviewing committee consisting of myself, Robert Corrales, Amy Sauls, Curtis Kirkpatrick and Stephanie Morze. A total of 484 points out of a possible 500 were awarded to the proposal. The affidavits of non-collusion and scoring sheets are attached to this memo for reference.

The total value of the award is up to \$1,767,635.

It is my recommendation to award a five-year contract to Marco's Restaurant Inc., for the operation of the Golf Course and Driving Range Concession commencing on July 1, 2023 and ceasing on June 30, 2028.

Respectfully,

Alexander P. Davidson Chief Financial Officer

CC: Robert Corrales, Manager

Mary Lou Bergh, Municipal Clerk Amy Sauls, Business Manager

CONFLICT OF INTEREST CERTIFICATION FORM FOR THE EVALUATION OF COMPETITIVE CONTRACTING PROPOSALS

N.J.A.C 5:34-4.3 (f) states that prior to evaluating proposals, each individual participating in the evaluation of a proposal shall execute a statement certifying that they do not have a conflict of interest. Such statement shall reflect the provisions stated in N.J.A.C 5:34-4.3 (e), which relates to a possible conflict of interest situation, and must be filed prior to the beginning of the evaluation process.

I hereby certify that I have reviewed the conflict of interest standards in the Local Government Ethics Law or the School Ethics Act, as appropriate, and that I do not have a conflict of interest with respect to the evaluation of this proposal. I further certify that I am not engaged in any negotiations or arrangements for prospective employment or association with any of those submitting proposals or their parent or subsidiary organization.

Signature

Vendor Name: Marcos Restaurant Inc.

Criteria

Firm Management & Qualifciations (50 points)

- 1. Does the vendors proposal demonstrate a clear understanding of the scope of work and related objectives.
- 2. Is the vendor's proposal complete and responsive to all specific RFP requirements.
- 3. Has the vendor's past performance been documented.
- 4. Has past performance been adequately related to the objective of this contract.
- 5. Has the vendor previously qualified to operate a facility subject to the licensure requirements of the Division of Alcoholic Beverage Control.
- 6. Does the vendor have a record of moral integrity.
- 7. Has the vendor performed successfully on similar contracts, public or private.

Financial Criteria (50 points)

- 1. Does the vendor's proposal conform to the minimum amounts established in the RFP requirements.
- 2. Does the vendor have a proven track record of the ability to make payments to the leasor.
- 3. Total amount of lease payments offered by vendor.

Awarded Points	Possible Points
5	5
5	5
5	5
5	5
10	10
10	10
10	10
10	10
10	10
30	30
100	100

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Name (print) Alexander Davidson	_{Title} CFO
Signature	Date 4/26/2023

Vendor Name: Marcos Restaurant Inc.

Criteria

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Awarded Points	Poss	
5		
5		
5		
5		
10		
10		
10		
10		
10		
20		

90

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LICHS KIRPARKK Title DIRECTOR OF OPERATIONS ISSC Date 4/28/2023

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Name (print) Stephanie Morze Title Clubhouse Manager

Signature Date 4/27/23

Vendor Name: Marcos Restaurant Inc.

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Name (print) Amy Souls	Title Business Manager
Signature Chy Saul	Date 4-27-23

Vendor Name: Marcos Restaurant Inc.

Criteria

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Awarded Points	Possible Points
5	5
4	5
5	5
5	5
10	10
10	10
10	10
10	10
10	10
25	30
94	100